



EXECUTIVE ACCOUNT SUMMARY

Larksedge Hospitality Ltd.

Prepared for the account team and the customer's leadership.

Prepared	5 October 2026
Account owner	Priya Desai
Account type	Customer - Direct
Industry	Hospitality

Phone
01632 960151

Website
<https://larksedge.example>

Billing address
21 Example Terrace
Sampleton
United Kingdom

OPEN PIPELINE

£36,250.00

3 open opportunities

CLOSED WON

£18,600.00

2 opportunities won

OPEN CASES

1

1 case in total

OUR RANGES FOR Larksedge Hospitality Ltd.



Glassware



Tableware

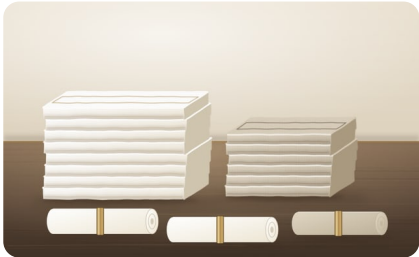
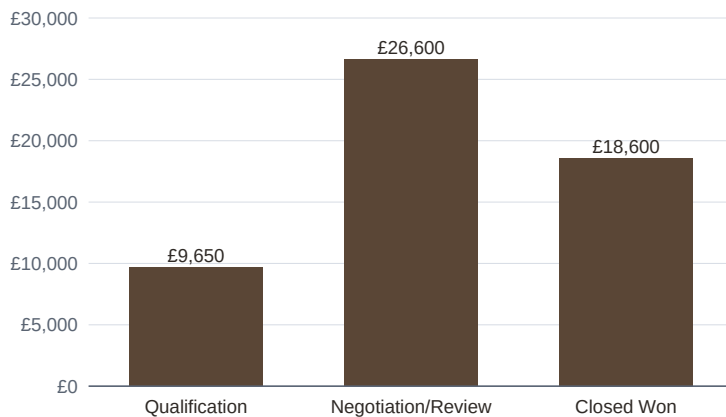


Table linen

Pipeline

Opportunity value by stage (GBP)



SUMMARY

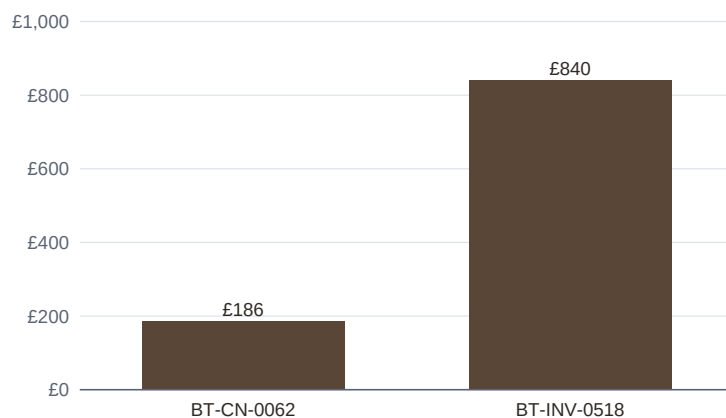
5 opportunities worth £54,850.00 in total:
£36,250.00 open and £18,600.00 won.

Opportunity	Stage	Close date	Amount
Conference centre glassware, 2027 season	Qualification	30 Jan 2027	£9,650.00
Banqueting tableware 2027	Negotiation/Review	30 Nov 2026	£8,200.00
Spring linen refresh, three hotels	Negotiation/Review	14 Nov 2026	£18,400.00
Harrogate spa amenities	Closed Won	12 Sep 2026	£6,200.00
Restaurant refit crockery	Closed Won	31 Jul 2026	£12,400.00
Total			£54,850.00

Orders

2 orders: £840.00 invoiced, £186.00 credited, £654.00 net.

Order value by document (GBP)



SUMMARY

Net orders are invoiced value less credits:
£840.00 – £186.00 = £654.00.

Order	Date	Type	Reference	Amount
BT-CN-0062	24 Sep 2026	Credit	Credits BT-INV-0518	£186.00
BT-INV-0518	27 Aug 2026	Invoice	—	£840.00
Invoiced				£840.00
Less credits				£186.00
Net orders				£654.00

Cases

1 case: 1 open, 0 closed.

Case	Subject	Status	Priority	Opened
00001031	Short delivery: banqueting napkins	New	Medium	4 Oct 2026

Key contacts

Name	Role	Email	Phone
Maria Lowe	Finance Manager	m.lowe@larksedge.example	01632 960152

Figures come from Salesforce on the date prepared. Amounts are shown as recorded, excluding tax.